

## Bibliografija i literatura

- Adler, Ronald B. and George Rodman. 1988. *Understanding Human Communication*. New York: Holt, Rinehart and Winston.
- Abitz, Damgaard; et al. (2007). „Excess of neurons in the human newborn mediodorsal thalamus compared with that of the adult.“ *Cerebral Cortex*. 17 (11): 2573–2578. Accessed 3/20/2020
- Aburdene, Patricia. (2007). *Megatrends 2010: the rise of conscious capitalism*. Charlottesville, VA: Hampton Roads Publishing Company, Inc.
- Ackerman, J. M. et. al. (2010). Incidental haptics sensations influence social judgments and decision. *Science Vol. 328*: June 25: 1712–1714.
- Adlaf, Elena W. Et. al. „Adult-born neurons modify excitatory synaptic transmission to existing neurons.“ *eLife*, 2017; 6 DOI: 10.7554/eLife.19886
- Agha, R. A., & Fowler, A. J. (2015). The role and validity of surgical simulation. *International surgery*, 100(2),

- 350–357. doi:10.9738/INTSURG-D-14-00004.1. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4337453/> (accessed August 25, 2019).
- Alessandra, Tony and Michael J. O’Conner. (1996). *The Platinum Rule: Discover the Four Basic Business Personalities and How They Can Lead You to Success*. New York, New York: Hachette Book Group.
- Allen, David. (2001). *Getting Things Done: The Art of Stress Free Productivity*. New York, New York: Penguin Books.
- Allport, Gordon. (1954). *The Nature of Prejudice*. Cambridge, Mass.: Addison-Wesley.
- Amos Nadler and Paul J. Zack, „Hormones And Economic Decisions,“ in *Neuroeconomics*, eds. Martin Reuter and Christian Montag (Springer, 2016), 41-66. See also Jorge A. Barraza and Paul J. Zack “Empathy Toward Strangers Triggers Oxytocin Release And Subsequent Generosity,“ *Annals Of The New York Academy Of Sciences* 1667, No. 1 (June 2009): 182 to 189.
- Ariely, Dan. 2016. *The Hidden Logic That Shapes Our Motivations*. New York: Simon & Schuster/TED
- Arthur, W. and Graziano, W. G. (1996). The five-factor model, conscientiousness, and driving accident involvement. *Journal of Personality*. 64(3). 593-618.
- Azvolinsky, Anna. „Free Divers From Southeast Asia Evolved Bigger Spleens.“ *The Scientist*, April 19, 2018. Retrieved 8/29/19: <https://www.the-scientist.com/news-opinion/free-divers-from-southeast-asia-evolved-bigger-spleens-30871>
- Babiak, Paul and Robert D. Hare. (2006). *Snakes in suits: when psychopaths go to work*. New York: Regan Books.

- 
- Bacon, Terry R. & Pugh, David, G. (2003). *Winning behavior: what the smartest, most successful companies do differently*. New York: AMACOM.
- Baer, Drake. 2014. „This Personality Trait Predicts Success“. *Business Insider*. Apr 30. <https://www.businessinsider.com/conscientiousness-predicts-success-2014-4> Retrieved 8/10/2020
- Bailey, Melissa. „5 Bizarre, Low-Tech Tools Surgeons Have Used to Practice Human Operations.“ *Business Insider* ([www.businessinsider.com](http://www.businessinsider.com)), January 25, 2016. <https://www.businessinsider.com/low-tech-surgeons-training-2016-1> (accessed August 25, 2019).
- Baker, JR. L.M. et. al. (2008). Moving Mountains. In *Harvard Business Review on The Persuasive Leader*. Boston: Harvard Business School Publishing: 51-66.
- Ball, Philip. (2004). *Critical Mass: How One Thing Leads to Another*. USA: Farrar, Straus and Giroux.
- Begley, Sharon. „Racism Studies Find Rational Part of Brain Can Override Prejudice.“ *Wall Street Journal*, November 19, 2004, p. B1.
- Bergland, Christopher. 2017. *Psychology Today Blog: How Do Neuroplasticity and Neurogenesis Rewire Your Brain?* New research identifies how the birth of new neurons can reshape the brain. Feb 06. Accessed 3/4/2020 <https://www.psychologytoday.com/us/blog/the-athletes-way/201702/how-do-neuroplasticity-and-neurogenesis-rewire-your-brain>
- Bertrand, Marianne, and Sendhi Mullainathan. 2004. „Are Emily and Greg More Employable Than Lakisha and Jamal?“ *American Economic Review* 94: 991-1013.

- Borunda, Alejandra. 2020. We still don't know the full impacts of the BP oil spill, 10 years later. *National Geographic*. April, 20. <https://www.nationalgeographic.com/science/2020/04/bp-oil-spill-still-dont-know-effects-decade-later/> Retrieved 9/3/2020/
- Boorstin, Daniel J. (1985). *The Discoverers: A history of man's search to know this world and himself*. New York: Vintage Books.
- Boston Globe, The. 2002. *Betrayal: The Crisis in the Catholic Church, by the superb investigative staff of The Boston Globe*. New York: Little, Brown, and Company.
- Campbell, Joseph, Bill D. Moyers, and Betty S. Flowers. *The Power of Myth*. New York: Anchor Books, 1991.
- Campbell, Joseph, *The Hero With a Thousand Faces*. New Jersey: Princeton University Press, 1973.
- Campos, Joseph, and Mary D. Clinnert, et al., 1983. „Emotions as behavior regulators in infancy: social referencing in infancy,“ in *Emotion: theory, research, and experience*, ED. Robert Plutchik and Henry Kellerman, 57-86 (New York: Academic Press)
- Canadian Museum of History. *The Maya Calendar*. <https://www.historymuseum.ca/cmhc/exhibitions/civil/maya/mmc06eng.html> Retrieved 9/1/2020.
- Carnegie, Dale. (1936). *How to Win Friends and Influence People*. New York, New York: Kingston Press.
- Catlette, Bill and Hadden, Richard. (2001). *Contented cows give better milk: the plain truth about employee relations and your bottom line*. Germantown, Tennessee: Saltillo Press.
- CBS. May 26, 2019. *Curtis Jenkins*. <https://www.cbsnews.com/video/a-school-bus-drivers-special-delivery/?ftag=CNM-00-10aab6i&linkId=68113>

- 756&fbclid=IwAR0e0a3EF3KP0BLaFwCCpYyI\_jOUi86B3BWDHpSJVkUg8sscTNXVuAckbWs Accessed 7/11/2020
- Chamberlain, Andrew. 2017. „What Matters More to Your Workforce than Money. *Forbes*. January 17. <https://hbr.org/2017/01/what-matters-more-to-your-workforce-than-money> Retrieved May 17, 2020. “
- Champy, James and Nitin Nohria. (2000). *The Arc of Ambition: Defining the Leadership Journey*. Chichester, West Sussex, England: John Wiley and Sons Ltd.
- Chokshi, Niraj. 2020. Boeing 737 Max Is Cleared by F.A.A. to Fly Again. *New York Times*, November 18. [https://www.nytimes.com/2020/11/18/business/boeing-737-max-faa.html?campaign\\_id=60&emc=edit\\_na\\_20201118&instance\\_id=0&nl=breaking-news&ref=headline&regi\\_id=55934149&segment\\_id=44807&user\\_id=a3c307e02448124bd26ace3907d12532](https://www.nytimes.com/2020/11/18/business/boeing-737-max-faa.html?campaign_id=60&emc=edit_na_20201118&instance_id=0&nl=breaking-news&ref=headline&regi_id=55934149&segment_id=44807&user_id=a3c307e02448124bd26ace3907d12532) Retrieved 11/24/2020
- Christensen, Clayton M., James Allworth, and Karen Dillon. (???). *How will you measure your life? Finding Fulfilment Using Lessons From Some of the World's Greatest Businesses*. : HarperCollins Publishers.
- Churchill, Winston S. *The Second World War: The Gathering Storm* (Boston: Houghton Mifflin, 1976), 5, 11.
- Cialdini, Robert B. (2008). Harnessing the Science of Persuasion. *In Harvard Business Review on The Persuasive Leader*. Boston: Harvard Business School Publishing: 29-51.
- CNN 9909 [ <http://www.cnn.com/TECH/space/9909/30/mars.metric.02/>]

- Coan, J. A., H. S. Schaefer, and R. J. Davidson. 2006. Lending a hand: Social regulation of the neural response to threat. *Psychological Science* 17:1032–39.
- Coffey, Wayne. 2020. Novak Djokovic out of U.S. Open after hitting lineswoman with tennis ball. USA Today Sports, September 6. <https://www.usatoday.com/story/sports/tennis/open/2020/09/06/novak-djokovic-us-open-default-disqualified/5735697002/> Retrieved 9/7/2020
- Collier, Peter. 2016. *Medal of Honor: Portraits of Valor Beyond The Call of Duty*. New York: Artisan.
- Collins, Jim. 2001. *Good to great: why some companies make the leap . . . and others don't*. New York: Harper Collins Publishers, Inc.
- Conti, G., & Heckman, J. J. (2014). Understanding conscientiousness across the life course: An economic perspective. *Developmental Psychology*, 50, 1451-1459.
- Cossar, Rachel. 2020. *When You Can't Meet in Person: A Guide to Mastering Virtual Presence and Communication*. Amazon/Kindle.
- Covert, Jack and Todd Sattersten. (2011). *The 100 Best Books of All Time: What They Say, Why They Matter and How They Can Help You*. USA: Portfolio.
- Covey, Stephen M. R. (2006). *The Speed of Trust: the one thing that changes everything*. New York: Free Press.
- Covey, Stephen R. (2004). *The 7 Habits of Highly Effective People*. New York, New York: Free Press.
- Coyle, Daniel, 2018. *The Culture Code: The Secrets of Highly Successful Groups*. New York: Bantam Books.
- Coyle, Daniel. 2010. *The Talent Code: Greatness Isn't Born. It's Grown*. London: Arrow Books Ltd.

- 
- Csikszentmihalyi, Mihaly. (1996). *Creativity*. New York, New York: HarperCollins Publishers.
- Csikszentmihalyi, Mihaly. (1990). *Flow: The Psychology of Optimal Experience*. New York, New York: Harper and Row, Publishers, Inc.
- Cuddy, Amy. (2015). *Presence Your Boldest Self to Your Biggest Challenges*. New York, New York: Little Brown and Company.
- De Becker, Gavin. (1997). *The Gift of Fear*. New York: Dell Publishing.
- Densen, MD. Peter, 2011. „Challenges and Opportunities Facing Medical Education.“ Transactions of the American Clinical and Climatological Association. 122: 48–58. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3116346/> Retrieved 11/24/2020.
- Dinich, Heather. Power, control and legacy: Bob Knight's last days at IU. ESPN, November 29, 2018 [https://www.espn.com/mens-college-basketball/story/\\_/id/23017830/bob-knight-indiana-hoosiers-firing-lesson-college-coaches](https://www.espn.com/mens-college-basketball/story/_/id/23017830/bob-knight-indiana-hoosiers-firing-lesson-college-coaches) Retrieved 7/28/19.
- Dreeke, Robin. 2011. *It's Not All About Me: The Top Ten Techniques for Building Quick Rapport with Anyone*. Amazon: Kindle.
- Dreeke, Robin. (2017). *The Code of Trust: An American Counter Intelligence Experts Five Rules to Lead and Succeed*. New York, New York: St. Martin's Press.
- Drucker, Peter F. *The Effective Executive*. New York: HarperBusiness Essentials, 2002.
- Duhigg, Charles. (2014). *The Power of Habit: why we do what we do in life and business*. New York: Random House Publishing.

- Ekman, Paul. 1982. *Emotion in the Human Face*. Cambridge, UK: Cambridge University Press.
- Ekman, Paul. 1975. *Unmasking the Face*. New Jersey: Prentice Hall.
- Ericsson, K. Anders, Ralf Th. Krampe, and Clemens Tesch-Romer. The Role of Deliberate Practice in the Acquisition of Expert Performance. *Psychological Review* 1993, Vol. 100. No. 3, 363-406 [1].
- Ericsson, Anders and Robert Pool. (2016). *Peak: Secrets from The New Science of Expertise*. New York, New York: Houghton Mifflin Harcourt Publishing company.
- Etcoff, Nancy. (1999). *Survival of the Prettiest: The Science of Beauty*. New York: Anchor Books.
- Ferrazzi, Keith. (2005). *Never Eat Alone*. USA: Random House Inc.
- Frank, Anne with Otto M. Frank, Ed. 1997. *The Diary of a Young Girl: The Definitive Edition*. New York: Bantam.
- Friedman, H. S., & Kern, M. L. (2014). Personality, well-being, and health. *Annual Review of Psychology*, 65, 719-742.
- Fronk, Amanda K. Killer Season. *BYU Magazine* page 11, Volume 73, #1, 2019.
- Galinsky, Ellen. (2010). *Mind in the Making: The seven essential life skills every child needs*. New York: HarperCollins Publishers.
- Gallace, Alberto and Charles Spence (2010). „The science of interpersonal touch: An overview.“ *Neuroscience and Biobehavioral Reviews* 34: 246–259.
- Gallo, Carmine. (2011). *The Innovation Secrets of Steve Jobs: Insanely Different Principles for Breakthrough Success*. USA: McGraw Hill.

- 
- Gallo, Carmine. (2014). *Talk Like TED: The 9 Public Speaking Secrets of the World's Top Minds*. New York, New York: St. Martin's Press.
- Gates, Robert M. (2016). *A Passion for Leadership: Lessons on change and Reform from Fifty Years of Public Service*. New York, Random House LLC.
- Gates, Robert M. (2014). *Duty: Memoirs of A Secretary at War*. New York: Random House LLC.
- Gibbens, Sarah. „Sea Nomads' Are First Known Humans Genetically Adapted to Diving.“ *National Geographic*, April 19, 2018. <https://news.nationalgeographic.com/2018/04/bajau-sea-nomads-free-diving-spleen-science/> Retrieved August 28, 2019.
- Givens, David G. 2005. *Love Signals: A Practical Guide to the Body Language of Courtship*. New York: St. Martin's Press.
- Givens, David G. 2013. *The Nonverbal Dictionary of Gestures, Signs and Body Language Cues*. Spokane: Center for Nonverbal Studies (<http://www.center-for-nonverbal-studies.org/6101.html>)
- Gladwell, Malcolm. (2005). *Blink: The Power of Thinking Without Thinking*. New York: Little, Brown.
- Gladwell, Malcom. (2002). *The Tipping Point: How Little Things Can Make a Big Difference*. New York, New York: Little Brown.
- Gladwell, Malcom. (2009). *What the Dog Saw: and other adventures*. New York, New York: Little Brown.
- Gardner, Howard. (1993). *Multiple Intelligences: A Theory in Practice*. New York: Basic Books.
- Goldstein, Noah, Steve J. Martin and Robert B. Cialdini. (2008). *Yes! : 50 Scientifically Proven Ways to Be Persuasive*. New York, New York: Free Press.

- Goleman, Daniel. (1995). *Emotional Intelligence*. New York: Bantam Books.
- Goleman, Daniel. (2013). *Focus: The Hidden Driver of Excellence*. New York, New York: HarperCollins Publishers.
- Goleman, Daniel. (2006). *Social Intelligence*. New York: Bantam Books.
- Goodall, Jane. 2002. *My Life with Chimpanzees*. New York: Byron Preiss Publications, Inc.
- Goodall (van Lawick), Jane. 1971. *In the Shadow of Man*, New York: Dell Publishing 1971, 21-24)
- Grant, Adam. 2014. *Give and Take: Why helping others drives success*. New York: Penguin Books.
- Greene, Robert. (2012). *Mastery*. USA, Viking Penguin.
- Greene, Robert. (2004). *The 48 Laws of Power*. USA, Viking Penguin.
- Groll, Elias. 2015. „Shinzo Abe Regrets but Declines to Apologize for Japan’s WWII Actions; The Japanese leader is trying to overhaul his country's constitution to allow for a more assertive military.“ *Foreign Policy*, August 14. <https://foreignpolicy.com/2015/08/14/shinzo-abe-regrets-but-declines-to-apologize-for-japans-wwii-actions/> Retrieved June 11, 2020
- Grove, Andrew. (1999). *Only the Paranoid Survive: How to Exploit the Crisis Points that Challenge Every Company*. New York, New York: Currency and Doubleday.
- Haidt, Jonathan. (2006). *The Happiness Hypothesis: Finding Modern Truth in Ancient Wisdom*. New York, New York: Basic Books.
- Hardach, Sophie. 2020. „Do Babies Cry In Different Languages?“ *New York Times*. April 4. <https://www.nytimes.com>

- com/2020/04/15/parenting/baby/wermke-prespeech-development-wurzburg.html Retrieved 9/1/2020
- Hardy, Benjamin. 2016. „23 Michael Jordan Quotes That Will Immediately Boost Your Confidence.“ *INC*. <https://www.inc.com/benjamin-p-hardy/23-michael-jordan-quotes-that-will-immediately-boost-your-confidence.html> April 15.
- Harlow, H.F., Zimmerman, R.R., (1959). „Affectional responses in the infant monkey.“ *Science* 130, 421–432.
- Harrell, Keith. (2005). *Attitude is Everything*. New York, New York: HarperCollins Publishers Inc.
- Harvard Health. 2019. „The power of the placebo effect: Treating yourself with your mind is possible, but there is more to the placebo effect than positive thinking.“ *Harvard Health Publishing-Harvard Medical School*. May 2019. <https://www.health.harvard.edu/mental-health/the-power-of-the-placebo-effect>
- Harvard University. „Project Implicit.” 2007. <https://implicit.harvard.edu/implicit>.
- Heathfield, Susan M. 2019. „10 Tips to Promote Creative Thinking“. *The Balance Careers*. May 8. <https://www.thebalancecareers.com/promote-creative-thinking-1918766> (accessed November 26, 2020).].
- Hewlett, Sylvia Ann. (2014). *Executive Presence*. New York, New York: HarperCollins Publishers Inc.
- Hotz, Robert Lee. 1999. Mars probe list due to simple math error. Los Angeles Times, October 1. <https://www.latimes.com/archives/la-xpm-1999-oct-01-mn-17288-story.html> Retrieved 9/3/2020
- Hsieh, Tony. (2010). *Delivering happiness: a path to profits, passion, and purpose*. New York: Business Plus.

- Huffington, Arianna. (2014). *Thrive*. Random House Company, New York: Harmony Books.
- Ingersoll, Geoffrey. 2013. „General James ‘Mad Dog’ Mattis Email About Being ‘Too Busy To Read’ Is A Must-Read.“ *Business Insider*. <https://www.businessinsider.com/viral-james-mattis-email-reading-marines-2013-5>
- Isaacson, Walter. Benjamin Franklin: An American Life. New York: Simon & Schuster, 2003.
- Isaacson, Walter. Leonardo Da Vinci. First Simon & Schuster hardcover edition. Simon & Schuster, 2017.
- Jacobs, Charles S. (2009). *Management Rewired: Why Feedback Doesn't Work and Other Surprising Lessons from the Latest Brain Science*. New York, New York: Portfolio.
- Jasanoff, Alan. (2018). The biological mind: how brain, body, and environment collaborate to make us who we are. New York: Basic Books.
- Jefferson's Library. *Library of Congress*. August 3, 2010. Retrieved March 15, 2020. <https://www.loc.gov/exhibits/jefferson/jefflib.html>).
- Journal of Neurosurgery Publishing Group. „JFK's back problems: A new look.“ ScienceDaily. [www.sciencedaily.com/releases/2017/07/170711085514.htm](http://www.sciencedaily.com/releases/2017/07/170711085514.htm) (accessed August 2, 2019).
- Kahneman, Daniel. (2011). *Thinking, Fast and Slow*. New York: Farrar, Straus and Giroux.
- Kennedy, John F. 2003. Profiles in Courage. New York: Harper.
- Knapp, Mark L. and Judith A. Hall. (2002). *Nonverbal Communication in Human Interaction*, 5th. Ed. New York: Harcourt Brace Jovanovich.

- 
- Kobayashi, Kenji and Ming Hsu. „Common neural code for reward and information value.“ *Proceedings of the National Academy of Sciences*, 2019; 201820145 DOI:10.1073/pnas.1820145116
- Kolenda, Nick. (2013). *Methods of Persuasion: How to Use Psychology to Influence Human Behavior*. USA: Kolenda Entertainment, LLC.
- Kruger, Justin, and David Dunning. (1999). „Unskilled and Unaware of it: How Difficulties in Recognizing One’s Own Incompetence Lead to Inflated Self-Assessments.“ *Journal of Personality and Social Psychology*, Dec. 1999.
- La Ruina, Richard. (2012). *The Natural*. New York, New York: HarperCollins Publishers.
- LeDoux, Joseph E. (1996). *The Emotional Brain: The Mysterious Underpinnings of Emotional Life*. New York: Touchstone.
- LeDoux, Joseph E. (2003). *Synaptic Self: How our brains become who we are*. New York: Penguin Books.
- LeGault, Micheal R. (2006). *Think: Why Crucial Decisions Can’t Be Made in the Blink of an Eye*. New York, New York: Threshold Editions.
- Lejeune, Erich J. (2006). *Live Honest- Become Rich!* Hiedelberg, Germany: Goyal Publishers.
- Lemov, Doug. (2010). *Teach like a champion. 49 techniques that put students on the path to college*. Hoboken, NJ: John Wiley & Sons, Inc.
- Leonard, George. (1992). *Mastery: The Keys to Success and Long-Term Fulfilment*. New York, New York: Plume.
- Linden, David J. (2011). *The Compass of Pleasure: How our Brains make Fatty Foods, Orgasm, Exercise, Marijuana,*

- Generosity, Vodka, Learning and Gambling Feel So Good.* New York, New York: Penguin Group.
- Lipman – Blumen, Jean. (2005). *The Allure of Toxic Leaders: Why we follow destructive bosses and corrupt politicians – and how we can survive them.* New York: Oxford University Press.
- Logan, Dave, John King, and Halee Fischer-Wright. (2008). *Tribal Leadership: Leveraging Natural Groups to Build a Thriving Organization.* New York, New York: Collins.
- Lutz, Eric. Reefer Madness: Elon Musk’s viral blunt-smoking photo comes back to haunt him. *Vanity Fair*, March 8, 2019. <https://www.vanityfair.com/news/2019/03/reefer-madness-elon-musks-viral-blunt-smoking-photo-comes-back-to-haunt-him> . Retrieved 7/28/19.
- Macias, Amanda. 2018. *The extraordinary reading habits of Defense Secretary James Mattis* CNBC. <https://www.cnbc.com/2018/09/13/defense-secretary-james-mattis-extraordinary-reading-habits.html>
- Maguire, Daniel C. and A. Nicholas Fargnoli. (1991). *On Moral Grounds: the Art and Science of Ethics.* New York: Cross Roads Publishing.
- Manchester, William and Paul Reid. *The Last Lion: Winston Spencer Churchill defender of the realm 1940-1965.* New York: Little Brown and Company.
- McCullough, David G. *The Wright Brothers*, New York: Simon and Schuster, 2016.
- Mandela, Nelson. 1995. *Long Walk to Freedom: The Autobiography of Nelson Mandela.* New York: Back Bay Books.
- Mandino, Og. (1968). *The Greatest Salesman in the World: You can Change Your Life with the Priceless Wisdom of Ten Ancient Scrolls Handed Down for Thousands of Years.*

- Hollywood, Florida: Fredrick Fell Publishers.
- Medina, Jennifer, Katie Benner and Kate Taylor, „Actresses, Business Leaders and Other Wealthy Parents Charged in U.S. College Entry Fraud.“ *The New York Times*, March 12, 2019. <https://www.nytimes.com/2019/03/12/us/college-admissions-cheating-scandal.html> retrieved 7/29/19.
- Michelle R. Hebl and Laura M. Mannix. (2003) The weight of obesity in evaluating others: a mere proximity effect, *Personality and Social Psychology Bulletin*, Vol. 29: p.28.
- McCormack, Mark H. (1989). *What they still don't teach you at Harvard Business School*. New York: Bantam.
- McCullough, David G. *The Wright Brothers*, New York: Simon and Schuster, 2016
- Mlodinow, Leonard. 2013. *Subliminal: How Your Unconscious Mind Rules Your Behavior*. New York: Random House.
- Murphy, Daniel M. (2004). *Becoming a Strategic Business Owner: A Proven Process to Enhance Your Strategic Mindset*. Cincinnati, Ohio: Strategic Mindset.
- Navarro, Joe. 1984. *An Ethologist's Codex: Observations On Human Behavior*. Unpublished Manuscript (Navarro Collection).
- Navarro, Joe with Toni Sciarra Poynter. 2014. *Dangerous Personalities*. New York: Rodale.
- Navarro, Joe. 2018. *The Dictionary of Body Language: A Field Guide to Human Behavior*. New York: Harper Collins.
- Navarro, Joe. 2009. "The Key to Understanding Body Language." *Psychology Today*. October, 28. <https://www.psychologytoday.com/us/blog/spycatcher/200910/>

- the-key-understanding-body-language Retrieved 9/2/2020
- Navarro, Joe. 2017. *Three Minutes to Doomsday; An FBI Agent, A Traitor, And The Worst Breach in U.S History*. New York: Scribner.
- Navarro, Joe, with Marvin Karlins. 2008. *What Every BODY Is Saying: An Ex-FBI Agent's Guide to Speed Reading People*. New York, NY: HarperCollins.
- Neffinger, John and Matthew Kohut. (2013). *Compelling People: The Hidden Qualities That Make Us Influential*. USA: Hudson Street Press.
- Peale, Norman Vincent. (1967). *Enthusiasm Makes a Difference*. Englewood, NJ: Prentice-Hall.
- Peale, Norman Vincent. (1952). *The Power of Positive Thinking*. Englewood, NJ: Prentice-Hall.
- Peale, Norman Vincent. (1976). *The Positive Principle Today*. Englewood, NJ: Prentice-Hall.
- Peters, Gerhard and John T. Woolley, eds. „Remarks at a Dinner Honoring Nobel Prize Winners of the Western Hemisphere“, 29 Apr. 1962. *American Presidency Project* (accessed 2014).
- Peters, Thomas J. and Waterman, Jr., Robert H. (1982). *In Search of Excellence*. New York, New York: HarperCollins Publishers.
- Pine, B. Joseph and James H. Gilmore. (1999). *The Experience Economy: Work is Theatre and Every Business is a Stage*. USA: HBS Press.
- Pinker, Steven. (2002). *The Blank Slate: the Modern Denial of Human Nature*. New York: Penguin Books.
- Podles, Leon J. 2008. *Sacrilege: Sexual Abuse in the Catholic Church*. Baltimore, MD : Crossland Press

- 
- Post, Stephen. 2008. *Why Good Things Happen to Good People*. New York: Broadway Books.
- Povoledo, Elisabetta, 2020. „It’s never too late to pursue a dream, a graduate says. He can back it up.“ *New York Times*. August 5. <https://www.nytimes.com/2020/08/05/world/europe/italy-graduate-96.html> Retrieved 8/20/2020
- Questionable behaviour: companies are relying more and more on psychometric tests. *The Economist*. November 5, 2020. [https://www.economist.com/business/2020/11/05/questionable-behaviour?utm\\_campaign=editorial-social&utm\\_medium=social-organic&utm\\_source=twitter](https://www.economist.com/business/2020/11/05/questionable-behaviour?utm_campaign=editorial-social&utm_medium=social-organic&utm_source=twitter) Retrieved 11/10/2020
- Rao, Srikumar S. (2010). *Happiness at work: be resilient. Motivated, and successful – no matter what*. New York: McGraw-Hill.
- Ratey, John Jay. (2001) „*A users guide to the brain; perception, attention, and the four theatres of the brain.*“ New York: Pantheon books.
- Reed, Anika. 2019. British Airways apologizes to travelers after flight lands 525 miles away from destination. USA TODAY, March 25. <https://www.usatoday.com/story/travel/news/2019/03/25/british-airways-flight-lands-525-miles-away-destination-scotland-london-germany/3267136002/> Retrieved 9/3/2020.
- Roberts, Andrew. 2018. *Churchill: Walking With Destiny*. New York: Viking.
- Roberts, Andrew. 2010. *Hitler and Churchill: Secrets of Leadership*. London: Weidenfeld & Nicolson
- Ryu, Jenna. 2020. „Lea Thompson supports Brad Garrett's claim staff members 'were treated horribly' by Ellen

- DeGeneres.“ *USA TODAY*, July, 31. <https://www.usa-today.com/story/entertainment/celebrities/2020/07/31/ellen-degeneres-brad-garrett-calls-mistreatment-common-knowledge/5554831002/> Retrieved 8/3/2020
- Sagan, Carl and Ann Druyan. (1996). *The Demon-Haunted World: Science as a Candle in the Dark*. New York: Ballentine Books.
- Sanders, Betsy. (1995). *Fabled Service*. San Francisco: Jossey-Bass Publishers.
- Sanders, Robert. Enlarged spleen key to diving endurance of „sea nomads“. *Berkeley News*. April 19, 2018. <https://news.berkeley.edu/2018/04/19/enlarged-spleen-key-to-diving-endurance-of-sea-nomads/>
- Sandle, Tim. 2018. „Knowledge Doubles Almost Every Day, And It’s Set To Increase.“ *Science Digital Journal*, November 23. <http://www.digitaljournal.com/tech-and-science/science/op-ed-knowledge-doubles-almost-every-day-and-it-s-set-to-increase/article/537543> Retrieved 11/19/2020.
- Schilling, David Russell. 2013. „Knowledge Doubling Every 12 Months; Soon to be Every 12 Hours.“ *Industry Tap*. April 19th. <https://www.industrytap.com/knowledge-doubling-every-12-months-soon-to-be-every-12-hours/3950> Retrieved 11/07/2020
- Segev, Tom. (1999). *One Palestine complete: Jews and Arabs under the British Mandate*. New York: Henry Holt & Co.
- Seidman, Dov. (2007). *How: Why How We Do Anything Means Everything...In Business (and in life)*. Hoboken, New Jersey: John Wiley and Sons Inc.
- Seligman, Martin E.P. (1990). *Learned Optimism*. Random House, Inc, New York: Alfred Knopf.

- 
- Shane, Scott. (2010). *Born entrepreneurs, born leaders: how your genes affect your work life*. New York: Oxford University Press.
- Shiel, Jr. M.D., F.A.C.P., F.A.C.R. „Medical Definition of Synapse.“ MedicineNet (www.medicinenet.com). <https://www.medicinenet.com/script/main/art.asp?articlekey=9246> (accessed August 25, 2019).
- Shankman, Peter and Karen Kelly. (2013). *Nice Companies Finish first: Why cutthroat management is over- and collaboration is in*. New York, New York: Palgrave MacMillan.
- Simmons, Annette, (2006). *The Story Factor: Inspiration, Influence, and Persuasion Through The Art Of Story Telling*. Cambridge, MA: Basic Books.
- Slater, Robert. (1999). *Jack Welsh and The GE Way*. USA: McGraw Hill.
- Smith, Robert. (2009). *The Leap: How 3 Simple Changes Can Propel Your Career from Good to Great*. New York, New York: Penguin Books.
- Sobel, Dava. (2000). *Galileo's Daughter: A Historical Memoir of Science, Faith, and Love*. New York: Penguin Putnam, Inc.
- Sorce, James F. et al., „Maternal emotional signaling: It's effects on the visual cliff behavior of one-year-olds“, *Developmental Psychology* 21, no. 1 (1985): 195 to 200.
- Sorensen, Ted. 2009. *Kennedy: The Classic Biography*. New York: Harper Perennial.
- Statt, Nick. 2018. „NASA is currently conducting a workplace culture and safety review of Boeing and SpaceX, due in part to Musk's behavior.“ *The Verge*. November 29. <https://www.theverge.com/2018/11/29/18118769/>

- elon-musk-smoke-weed-nasa-admin-jim-bridenstine-workplace-culture-review Retrieved August 11, 2020.
- Steiner- Adair, Catherine and Teresa H. Baker. (2013). *The Big Disconnect*. New York, New York: HarperCollins Publishers.
- Stone, Douglas, Bruce Patton, and Sheila Heen. (1999). *Difficult Conversations*. New York, New York: Penguin Books.
- Sullenberger III, Chesley B. and Jeffrey Zaslow. 2010. *Highest Duty: My Search for What Really Matters*. New York: William Morrow.
- Sullenberger III, Captain Chesley B. and Jeffrey Zaslow. 2016. *Sully: My Search for What Really Matters*. New York: William Morrow.
- Sutton, Robert I. (2007). *The No Asshole Rule: Building a Civilized Workplace and Surviving Oneb That Isn't*. New York, New York: Hachette Book Group.
- Thompson, Terri Et. al., 2012. Victims of Lance Armstrong's strong-arm tactics feel relief and vindication in the wake of U.S. Anti-Doping Agency Report. New York Daily News. October 26. [<https://www.nydailynews.com/sports/more-sports/zone-lance-armstrong-bully-down-fall-article-1.1188512>] Retrieved July 29, 2020
- Tough, Paul. 2013. *How Children Succeed: Grit, Curiosity, and the Hidden Power of Character*. New York: Mariner Books.
- Tracy, Jessica. 2016. *Take Pride: Why the deadliest sin holds the secret to human success*. New York: Houghton Mifflin Harcourt.
- Trout, Jack and Rivkin, Steve. (2000). *Differentiate or Die: Survival in our era of killer competition*. New York: John Wiley & Sons.

- 
- Underhill, Paco. (2009). *Why We Buy: The Science Of Shopping*. New York, New York: Simon and Schuster Paperbacks.
- Van Edwards, Vanessa. (2017). *Captivate: the Science of Succeeding with People*. New York, New York: Portfolio.
- van Baaren, Rick B., et. al. (2006). Mimicry for money: Behavioral Consequences of Imitation, *Journal of Experimental Social Psychology*, vol. 39: pp 393-398.
- Vedantam, Shankar. (2010). *The Hidden Brain: how our unconscious minds elect presidents, control markets, wage wars, and save our lives*. New York: Spiegel & Grau.
- Vuori, Tim O. and Quy N. Huy. 2015. "Distributed Attention and Shared Emotions in the Innovation Process: How Nokia Lost the Smartphone Battle." *Administrative Science Quarterly*, 1-43. <http://www.enterprisegarage.io/2015/12/case-study-how-nokia-lost-the-smartphone-battle/>. Retrieve August 3, 2020.
- Walker, Rob. (2008). *Buying In*. New York: Random House Publishing Group.
- Watson, Lillian Eichler. 1988. *Light From Many Lamps: A Treasury of Inspiration*. New York: Touchstone.
- Watzlawick, Paul. 1974. „*An Anthology of Human Communication*“. Palo Alto, CA: Science and Behavior Books
- The Week. 2020. „*The Impeachment Battle over Witnesses*“. January 31, P4
- The Week. 2020. Quote by Mary Renault. November 27. Page 19.
- Weisfield, G. E. And J. M. Beresfor. (1982). „Erectness of posture as an indicator of dominance or success in humans“. *Motivation and Emotion* 6, no. 2:113-31.
- Welch, Jack and John A. Byrne. (2001). *Jack: Straight from the Gut*. New York, New York: Warner Business Books.

- Wilson, Timothy D. 2002. *Strangers to Ourselves: Discovering the Adaptive Unconscious*, Cambridge, Mass: Harvard University Press.
- Wiseman, Richard. (2009). *59 Seconds: Change Your Life In Under A Minute*. Random House, Inc., New York: Anchor Books.
- Wolfe, Ira. (2004). *Understanding Business Values and Motivators*. Atlanta, Georgia: Creative Communications Publications.
- Yahr, Emily. 2020. „The downward spiral of Ellen DeGeneres’s public persona: A complete guide. *The Washington Post*“. August 3. <https://www.washingtonpost.com/arts-entertainment/2020/08/03/ellen-degeneres-show-reputation/> Retrieved August 3, 2020